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From: Mn Multistate (ADM) [Mn.Multistate@state.mn.us]
Sent: Thursday, July 02, 2009 10:13 AM
To: #ADM_MMCAP State Contacts; #ADM_MMCAP Staff
Cc: Ansay, Peter - DOA; Mike Oprysko
Subject: July 2009 News

**MMCAP News, July 2009**

Dear State Contacts:

"MMCAP News" is issued monthly to provide the latest information on the MMCAP program and keep you in front of the curve on important items that may affect your state's facilities. If you have any questions, please contact MMCAP at 651-201-2420 or mn.multistate@state.mn.us.

RESPONSE TO COMPETITOR'S SAVINGS CLAIMS

MMCAP has issued a letter to State Contacts this week in response to recent GPO savings claims.

Several participating MMCAP member states have recently been contacted by Group Purchasing Organizations (GPOs), wholesalers, or other entities claiming cost savings over MMCAP's pharmaceutical contracts. With the majority of the nation's states facing budget shortfalls, MMCAP is aware that its members will need to respond to these claims. MMCAP cautions its members regarding such claims as they are often based on incorrect analyses or misleading information. MMCAP encourages members to request assistance from MMCAP prior to engaging in any pharmaceutical cost savings evaluations as it is important to use a disciplined and unbiased methodology in order to obtain accurate results. Be assured, MMCAP is continually improving its pricing to ensure its members receive the best value possible. The letter included examples of MMCAP's superior pricing and price comparison methodology.

PHARMACEUTICAL PROGRAM**Generic Pharmaceuticals Bid Roll**

Generic contracts begin July 1, 2009. If there are any products that are not on contract, please contact MMCAP.

Copies will be available on the MMCAP web page in the "Contract Documents" section:
www.mmd.admin.state.mn.us/mmcap/contracts/MMCAPindex.asp

Vaccine and Specialty Distribution

MMCAP is pleased to announce that Jennifer VanderPlaats will be assuming a new role as MMCAP's expert on vaccine and specialty distribution. Jennifer's new tasks include stockpiling agreements, vaccine product management, and products requiring special distribution procedures.

Returned Goods Processing

MMCAP is working with Cardinal Health on the refund Cardinal owes to MMCAP members regarding the fee it was charging members for processing returned goods credits. Cardinal has made a settlement offer for a portion of the total refund owed; but MMCAP is pursuing a full refund entitled to members.

Prime Vendor Selections

MMCAP PPV negotiation meetings are underway and the team is on track to meet the PPV schedule deadlines.

While MMCAP is not aware of any pending protests, at the last monthly call-in several members raised the question regarding protests on the PPV RFP and its potential impact on final award. As a result, an email was sent to the PPV chairs and State Contacts on June 29th with detailed protest procedures.

DENTAL PROGRAM

In the near future, MMCAP is issuing an RFP to obtain the best pricing in the Dental Program. State Contacts will be notified when the RFP is issued. In the mean time, the dental program contracts have been extended to August 31, 2009.

MEDICAL SUPPLY CONTRACTS

The PSS and McKesson are in the process of being extended through June 30, 2010. When the amendments ARE finalized they will be available on the MMCAP web page.

The 3M contract for Medical Supplies available through PSS & McKesson has been extended through June 30, 2010

DRUG TESTING KITS

The Phamatech contract has been extended through May 31, 2010, along with price decreases on 5 Screen/Timer formatted products.

The MEDTOX Diagnostics contact information has been updated on the web page and includes product and pricing updates.

GENERAL INFORMATION**Monthly Call-In Opportunity**

On Wednesday, July 15, 2009, MMCAP will again host an hour long opportunity for members to discuss issues. The call begins promptly at 11 a.m. Central time. Just a reminder that call-in participants should respectively convey questions and consider issues raised by other MMCAP members.

Agenda items:

Please send suggested topics for discussion to mn.multistate@state.mn.us by Friday, July 10, 2009. MMCAP will send an agenda shortly prior to the call.

Call in instructions: Dial 1-800-621-7628, enter pass code 40498.

If you have questions about any of these items, please feel free to contact me or contact MMCAP at: 651-201-2420 or mn.multistate@state.mn.us

Thank you for choosing MMCAP!