

**Ansay, Peter - DOA**

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**From:** Mn Multistate (ADM) [Mn.Multistate@state.mn.us]  
**Sent:** Wednesday, September 09, 2009 11:28 AM  
**To:** #ADM\_MMCAAP State Contacts  
**Cc:** Ansay, Peter - DOA; Mike Oprysko  
**Subject:** September MMCAAP News



**MMCAAP NEWS**  
**September 2009**

Dear State Contacts:

“MMCAAP News” is issued monthly to provide the latest information on the MMCAAP program and keep you in front of the curve on important items affecting member facilities. If you have any questions, please contact MMCAAP at 651-201-2420 or [mn.multistate@state.mn.us](mailto:mn.multistate@state.mn.us).

**FACILITY MEMBERSHIP AGREEMENTS**

MMCAAP continues to pursue membership agreements from each participating facility. While we have contacted each facility where an agreement is outstanding, there are still facilities that have not returned the required documentation. A membership agreement must be on file for each participating facility. It may be necessary for State Contacts to assist in obtaining these agreements. A list of facilities that need to sign and return the agreements will be e-mailed to affected states shortly.

**INFLUENZA**

**Preparation for Resurgence H1N1 (Swine Flu)**

H1N1 Vaccine financing issues have not yet resolved. The federal government is purchasing all doses of H1N1 novel influenza vaccine, it will be sent to states at no charge. Specifics on billing for the administration fee have yet to be decided. AHIP (America’s Health Insurance Plans) has issued a statement in favor of covering administration fees and NVAC (the National Vaccine Advisory Committee) has developed draft recommendations in support of first-dollar coverage (i.e., no deductibles or co-pays) for H1N1 vaccination in any setting. NVAC also urges that reimbursement for administration should, at a minimum, meet nationally established Medicare payment rates. Issues related to billing for uninsured patients are yet to be resolved. NVAC is still looking into these issues.

‘Flu Ready’ Stock up promotion on the new, disease-neutralizing NT-V Mask™ from Redbird Medical  
 Redbird Medical is offering a 10% discount on all case orders of the disease-neutralizing NT-V2™ Mask to members of MMCAAP on orders placed September 8, 2009, through October 31, 2009. To obtain more information on these unique masks, visit [www.redbirdarmor.com/](http://www.redbirdarmor.com/)

**Qualifying Product:**

- **NT-V2™ Mask**      **Item #: RMS010402.**  
The new NT-V2™ Mask - NIOSH approved N95 Respirators that utilizes a proprietary silver coating to *neutralize viruses and bacteria on contact!*

**Discount**

- 10% off per case

**Minimum Quantity**

- Offer applies to case quantities only

**Promotion Dates**

- Discount applies to orders placed September 8 through October 31, 2009.
- Order must be shipped by November 15, 2009.

To take advantage of this offer, contact Redbird Medical at 866-292-6903 or email [hartmann@redbirdmedical.com](mailto:hartmann@redbirdmedical.com). Please mention the MMCAP "Flu Ready" Stock up promotion.

**Seasonal Influenza Vaccine**

Delivery continues throughout the next few weeks. To date, MMCAP has not been alerted to any delays.

With regard to availability for late season orders, nearly all of the available presentations have been booked and the vendors are no longer taking orders. For the latest on availability, please see the Influenza Prebooking section of the web page. If there are any outstanding issues or you need assistance, please contact MMCAP.

**DENTAL PROGRAM**

The contracts for Dental Supplies and Equipment have been extended through October 31, 2009, at the same prices, terms and conditions. The contract release has been updated on the MMCAP website. MMCAP continues to work with the vendors that submitted proposals to the recent solicitation to provide the best pricing to MMCAP members.

**PHARMACEUTICAL PROGRAM**

**Refund of Fee Charged by Cardinal Health for Returned Goods Processing**

MMCAP has finalizing a settlement with Cardinal Health regarding the fee being charged to members for processing returned goods credits from Guaranteed Returns. Affected facilities will receive a credit of the fee within the next three weeks. Please note that facilities not using the MMCAP-contracted returned goods processor will be charged a 2% fee for the credit processing. A separate e-mail to State Contacts will provide the specifics of the agreement.

**Prime Vendor Selections**

Face to face negotiations were held at the MMCAP office August 31<sup>st</sup> – September 4<sup>th</sup> with all four vendors. The lead negotiation team was successful in reaching many important concessions with all vendors. Final financial numbers will be shared with PPV chairs this Wednesday, September 9, for consideration by state selection committees. Two call-in sessions have been set-up to help contacts understand how to read the financial analysis. The sessions will be held Thursday, September 10<sup>th</sup> and Monday, September 14<sup>th</sup>. Additional details have been sent under a separate email.

For your planning purposes, below is an updated timeline of events:

<b>PPV CONTRACT FINALIZATION SCHEDULE</b>	
<b>MILESTONE</b>	<b>DEADLINE</b>
	9/9 (return due)

BAFO Pricing to MMCAP Members & Due Date	<b>date of 9/18)</b>
Contract Execution/Effective Date	<b>9/25</b>
Notification to States to Begin Transition Period & Instructions	<b>9/25</b>

## GENERAL INFORMATION

### New positions

MMCAP is currently interviewing candidates for pharmacist and pharmacy analyst positions and anticipates making offers shortly. Additionally, an offer has been extended to an ITS 1 who will be starting on September 16<sup>th</sup>.

### Monthly Call-In Opportunity

On **Wednesday, September 16, 2009**, MMCAP will again host an hour long opportunity for members to discuss issues. The call begins promptly at 11 a.m. Central time. Just a reminder that call-in participants should respectively convey questions and consider issues raised by other MMCAP members.

Agenda items: Please send suggested topics for discussion to [mn.multistate@state.mn.us](mailto:mn.multistate@state.mn.us) by Friday, September 11, 2009. MMCAP will send an agenda shortly prior to the call.

Call in instructions: Dial 1-800-621-7628, Pass code 40498.

If you have questions about any of these items, please feel free to contact me or contact MMCAP at: 651-201-2420 or [mn.multistate@state.mn.us](mailto:mn.multistate@state.mn.us)

***Thank you for choosing MMCAP!***