

Ansay, Peter - DOA

From: Multistate, Mn (ADM) [Mn.Multistate@state.mn.us]
Sent: Friday, December 04, 2009 1:47 PM
To: #ADM_MMCAP State Contacts
Cc: Ansay, Peter - DOA; Oprysko, Mike (DMHMRSAS)
Subject: MMCAP News December 2009



**MMCAP NEWS
 December 2009**

Dear State Contacts:

“MMCAP News” is issued monthly to provide the latest information on the MMCAP program and keep you in front of the curve on important items affecting member facilities. If you have any questions, please contact MMCAP at 651-201-2420 or mn.multistate@state.mn.us.

PHARMACEUTICAL PROGRAM

Prime Vendor Selections

Great news! Cardinal Health and Morris & Dickson (M&D) signed the MMCAP Pharmaceutical Prime Vendor (PPV) Agreements on November 30, 2009. The agreements are a significant accomplishment for MMCAP, as it provides increased value to the MMCAP membership over the current agreement by more than \$12.4 million. You should have received an email from Alan detailing more regarding the Cardinal and M&D agreements. We anticipate AmerisourceBergen’s PPV agreement will be completed in December.

Cardinal Transition Period

For MMCAP members currently using Cardinal that will be continuing with Cardinal, the transition to the terms of the new agreement will occur on January 1, 2010.

For MMCAP members that are currently using another MMCAP-contracted PPV that have selected Cardinal as their new PPV, the transition to Cardinal will occur no later than March 1, 2010. A representative from Cardinal will be contacting you shortly to begin the transition process.

Morris & Dickson Transition Period

For MMCAP members currently using M&D that will be continuing with M&D, the transition to the terms of the new agreement will occur on January 1, 2010.

For MMCAP members that are currently using another MMCAP-contracted PPV that have selected M&D as their new PPV, the transition to M&D will occur no later than March 1, 2010. A representative from M&D will be contacting you shortly to begin the transition process.

Training Sessions

MMCAP will be scheduling new agreement training sessions specific to the selected PPV (Cardinal and M&D) in the next few weeks to acquaint you with the new Cardinal and M&D agreements and to answer your questions. The new agreements have been posted on MMCAP’s website so that you can review it prior

to the training sessions. If you have any questions that require answers prior to the training sessions, please contact Almena Dees at 651-201-3046 or almena.dees@state.mn.us.

MMCAP thanks all who contributed to the new agreements.

- MMCAP staff especially Almena Dees, Justin Kaufman, Rose Svitak, and Sara Turnbow
- MMCAP member negotiating team consisting of Linda Cross, Greg Doe, David Gill, Lisa Kee, Heather Pickett, Dan Smith, Jennifer VanderPlaats, and Matthew Whitmore
- MMCAP member face-to-face negotiating team consisting of Kristina Kristofferson, Mike Oprysko, Jay Watkins and Jason Wilkie
- State PPV chairs and selection committees whose involvement made the PPV negotiation and selection process transparent and allowed for full MMCAP membership participation. Each individual state, through their state's selection committee, reviewed the PPV proposals, interviewed PPV's, and submitted their state's selection for both a primary and an alternate PPV they determined would best address their state's pharmaceutical distribution needs
- MMCAP's contracted industry expert Bert Patterson

Cardinal Settlement

Nearly 99 percent of the Cardinal Return Goods Credit has already been distributed to MMCAP Participating Facility accounts. MMCAP is working with the remaining State Contacts or facilities to have the balance distributed before year's end.

Contract Pricing Eligibility

MMCAP is continuing to work with manufacturers on eligibility for contract pricing. Some manufacturers are asking MMCAP members to complete forms or register online. This is a necessary step towards contract eligibility for some manufacturers. If you are asked to complete a form or register online, please do so. Forms should be returned to the contact listed on the form. If you have any questions about this or the forms/processes involved, please contact Sara Turnbow (Sara.Turnbow@state.mn.us).

INFLUENZA

Seasonal Influenza Vaccine

MMCAP has extended its RFP for seasonal influenza vaccine, but only for CSL/Merck and GSK vaccine. Manufacturers for these products have not yet issued pricing. A copy of the addendum may be found on the Open RFP section of the MMCAP web page.

The annual post card notifying all members of prebooking opportunities was mailed on December 1, 2009.

GENERAL INFORMATION

MMCAP Staff

Sara Turnbow has been promoted to Senior Pharmacist and will manage MMCAP's Contracting and Business Operations. Jennifer VanderPlaats, Barbara Bell, Dave Hoang and Sandra Christensen will report to Sara. Sara will continue to report to Alan Dahlgren. Sara joined MMCAP in 2004 and has contributed to MMCAP's goal of increased value to its membership.

Release of MMCAP Information

It has come to MMCAP's attention that a group is surveying State Contacts regarding the MMCAP Program. The group has specifically asked for the Terms and Conditions of MMCAP contracts. If you receive such a request, please direct them to the MMCAP Office for release of any information related to the contents of MMCAP contracts.

Monthly Call-In Opportunity

On **Wednesday, December 16, 2009**, MMCAP will again host an hour long opportunity for members to discuss issues. The call begins promptly at 11 a.m. Central time. Please send suggested topics for discussion

to mn.multistate@state.mn.us by Friday, December 11, 2009.

Call in instructions: Dial 1-800-621-7628, Pass code 26005. Note the pass code change.

If you have questions about any of these items, please feel free to contact me or contact MMCAP at: 651-201-2420 or mn.multistate@state.mn.us

Thank you for choosing MMCAP!