

Novell.

October 9, 2008

STATE OF WISCONSIN
ATTN: KAREN AASEN
101 E WILSON ST
MADISON, WI, 53707, US

Re: MLA Discount Review

Dear KAREN AASEN:

Novell announces effective February 1, 2009, Novell will reset volume discounts provided to MLA Customers worldwide, based on the annual purchasing criteria stated in Novell's MLA Program Guide. This letter serves as notification that your discount level will be affected by this announcement. Your previous MLA annual spend now qualifies you for:

Previous Discount: 42%
Previous MLA Level: MLA Level 3

Adjusted Discount: 34%
Adjusted MLA Level: MLA Level 1

An MLA customer's discount may either be increased if the customer surpassed its current discount level in spending, or decreased if the customer does not qualify for its current discount level. Qualifications for the current discount levels are stated in the MLA Program Guide, and listed in the table below. Any MLA Customer spending less than \$2.5 million annually will be reset to MLA Discount Level 1.

Annual Spend/Net to Novell	MLA Discount Level
<\$2.5 Million (USD)	Level 1
\$2.5 Million (USD)	Level 2
\$5 Million (USD)	Level 3

For more information regarding MLA discount levels, please review the section titled "Qualifying for Discounts" of the MLA Program Guide available at http://www.novell.com/licensing/collateral/mla_programguide.pdf. If you disagree with Novell's findings regarding your annual MLA spend, please feel free to contact the Pricing & Contracts team at Contracts@novell.com.

Sincerely,


Pricing & Contracts Team

Novell, Inc.
1800 South Novell Place
PRV-H-544
Provo, Utah 84606