



2008 Reseller Price List

SEI PART NUMBER	PRODUCT DESCRIPTION	WARRANTY YEARS	LIST PRICE	GOV/EDU PRICE	State of WI Price
NT1 NETWORK TERMINATION UNITS					
B-B300 NT1	Generic B300 NT1 (black) for PR300 and stand alone applications	2	\$85	\$76	\$72.25
GGC-B300 NT1	SEI B300 NT1 for PR300 and stand alone applications	5	\$122	\$110	\$103.70
GGC-P230 NT1	SEI P230 NT1 for PR48, PR230, PR96	5	\$135	\$122	\$134.30
LUCENT-B300 NT1	LUCENT B300 NT1 for PR300 and stand alone applications	1	\$158	\$142	\$134.30
LUCENT-P230 NT1	LUCENT P230 NT1 for PR48, PR96, PR230	1	\$163	\$147	\$138.55
NT1 CAGES					
300R-U CAGE	NT1 Cage for 12 B300 NT1 - S/T RJ45 JACKS & 50 PIN AMPHENOL	1	\$412	\$371	\$350.20
230R CAGE	NT1 Cage for 12 P230 NT1 - 50 PIN AMPHENOL OUTPUT	1	\$592	\$533	\$503.20
M210 CAGE	NT1 Cage - holds up to 12 P230 NT1	1	\$340	\$306	\$289.00
STAND ALONE & EXTERNAL POWER SUPPLIES					
DP20B	Power supply & 8 hour battery for 1 NT1 & 2 phones	1	\$446	\$401	\$379.10
DP20B-E	Power supply & 2 hour battery for 3 NT1 & 6 phones	1	\$605	\$545	\$514.25
DP20B-E MP	Mounting Plate for up to 3 NT1s	1	\$130	\$117	\$110.50
1215B	Power supply only 30 watt for 1 NT1 & 2 PHONES	1	\$44	\$40	\$37.40
PP300	External power supply 250 watt for PR300	1	MD	MD	MD
PR300e-0-2.5	E-version Power Unit for PR300u-24/48 (48 volt, 2.5Ah Battery, 7 inch Chassis)	1	\$1,250	\$1,125	\$1,062.50
PR300e-0-8	E-version Power Unit for PR300u-72/96 (48 volt, 8 Ah Battery, 14 inch Chassis)	1	\$1,510	\$1,359	\$1,283.50
AT&T/LUCENT 945 & 1145 REPLACEMENT PARTS					
S1145-R	Power supply 250 watt for AT&T/LUCENT 1145	1	\$711	\$640	\$604.35
S1145-B	8 AH battery for AT&T/LUCENT 1145	1	\$589	\$530	\$500.65
S1145-BREF	Refurbish S1145-B	1	\$280	\$252	\$238.00
S945-B	2.5 AH battery for AT&T/LUCENT 945	1	\$301	\$271	\$255.85

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POWERACK 300e - INTEGRATES B300 NT1, NT1 CAGING, POWER & SMART BATTERY					
PR300e-12-2.5	PoweRack & 2 hour battery for 6 B300 NT1 & 12 phones	1	\$1,275	\$1,148	\$1,083.75
PR300e-24-2.5	PoweRack & 2 hour battery for 12 B300 NT1 & 24 phones	1	\$1,494	\$1,345	\$1,269.90
PR300e-24-10.5	PoweRack & 8 hour battery for 12 B300 NT1 & 24 phones	1	\$2,256	\$2,030	\$1,917.60
PR300e-48-2.5	PoweRack & 1 hour battery for 24 B300 NT1 & 48 phones	1	\$1,916	\$1,724	\$1,628.60
PR300e-48-10.5	PoweRack & 4 hour battery for 24 B300 NT1 & 48 phones	1	\$2,678	\$2,410	\$2,276.30
PR300e-48-18.5	PoweRack & 8 hour battery for 24 B300 NT1 & 48 phones	1	\$3,451	\$3,106	\$2,933.35
PR300e-72-8	PoweRack & 2 hour battery for 36 B300 NT1 & 72 phones	1	\$2,956	\$2,660	\$2,512.60
PR300e-72-16	PoweRack & 4 hour battery for 36 B300 NT1 & 72 phones	1	\$3,718	\$3,346	\$3,160.30
PR300e-72-33	PoweRack & 8 hour battery for 36 B300 NT1 & 72 phones	1	\$4,481	\$4,033	\$3,808.85
PR300e-96-8	PoweRack & 1 hour battery for 48 B300 NT1 & 96 phones	1	\$3,378	\$3,040	\$2,871.30
PR300e-96-16	PoweRack & 2 hour battery for 48 B300 NT1 & 96 phones	1	\$4,141	\$3,727	\$3,519.85
PR300e-96-24	PoweRack & 4 hour battery for 48 B300 NT1 & 96 phones	1	\$4,903	\$4,413	\$4,167.55
PR300e-96-43	PoweRack & 8 hour battery for 48 B300 NT1 & 96 phones	1	\$5,171	\$4,654	\$4,395.35

POWERACK 230e - INTEGRATES P230 NT1, NT1 CAGING, POWER & SMART BATTERY

PR230e-24-2.5	PoweRack & 2 hour battery for 12 P230 NT1 & 24 phones	1	\$1,123	\$1,011	\$954.55
PR230e-24-10.5	PoweRack & 8 hour battery for 12 P230 NT1 & 24 phones	1	\$1,906	\$1,715	\$1,620.10
PR230e-48-2.5	PoweRack & 1 hour battery for 24 P230 NT1 & 48 phones	1	\$1,792	\$1,613	\$1,523.20
PR230e-48-10.5	PoweRack & 4 hour battery for 24 P230 NT1 & 48 phones	1	\$2,565	\$2,309	\$2,180.25
PR230e-48-18.5	PoweRack & 8 hour battery for 24 P230 NT1 & 48 phones	1	\$3,327	\$2,994	\$2,827.95
PR96e-0	PoweRack for 48 P230 NT1 & 96 phones	1	\$3,374	\$3,037	\$2,867.90
PR96e-8	PoweRack & 1 hour battery for 48 P230 NT1 & 96 phones	1	\$3,811	\$3,430	\$3,239.35
PR96e-16	PoweRack & 2 hour battery for 48 P230 NT1 & 96 phones	1	\$4,481	\$4,033	\$3,808.85
PR96e-24	PoweRack & 4 hour battery for 48 P230 NT1 & 96 phones	1	\$5,181	\$4,663	\$4,403.85
PR96e-43	PoweRack & 8 hour battery for 48 P230 NT1 & 96 phones	1	\$5,511	\$4,960	\$4,684.35

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DISTRIBUTED POWER (DP) FOR STAND ALONE NT1 CAGES OR U-PHONES					
DP140e-24-0	Power supply only for 24 NT1 & 48 phones	1	\$834	\$751	\$708.90
DP140e-24-8	Power supply & 2 hour battery for 24 NT1 & 48 phones	1	\$1,257	\$1,131	\$1,068.45
DP140e-24-16	Power supply & 4 hour battery for 24 NT1 & 48 phones	1	\$2,091	\$1,882	\$1,777.35
DP140e-24-24	Power supply & 8 hour battery for 24 NT1 & 48 phones	1	\$2,915	\$2,624	\$2,477.75
DP240e-48-0	Power supply only for 48 NT1 & 96 phones	1	\$1,545	\$1,391	\$1,313.25
DP240e-48-8	Power supply & 1 hour battery for 48 NT1 & 96 phones	1	\$2,009	\$1,808	\$1,707.65
DP240e-48-16	Power supply & 2 hour battery for 48 NT1 & 96 phones	1	\$2,678	\$2,410	\$2,276.30
DP240e-48-24	Power supply & 4 hour battery for 48 NT1 & 96 phones	1	\$3,039	\$2,735	\$2,583.15
DP240e-48-43	Power supply & 8 hour battery for 48 NT1 & 96 phones	1	\$3,811	\$3,430	\$3,239.35
DP700e-72-0	Power supply only for 72 NT1 & 144 phones	1	\$2,524	\$2,272	\$2,145.40
DP700e-72-8	Power supply & 1 hour battery for 72 NT1 & 144 phones	1	\$3,039	\$2,735	\$2,583.15
DP700e-72-16	Power supply & 2 hour battery for 72 NT1 & 144 phones	1	\$3,677	\$3,309	\$3,125.45
DP700e-72-33	Power supply & 4 hour battery for 72 NT1 & 144 phones	1	\$4,604	\$4,144	\$3,913.40
DP700e-72-73	Power supply & 8 hour battery for 72 NT1 & 144 phones	1	\$5,305	\$4,775	\$4,509.25
DP700e-96-0	Power supply only for 96 NT1 & 192 phones	1	\$3,296	\$2,966	\$2,801.60
DP700e-96-8	Power supply & 1 hour battery for 96 NT1 & 192 phones	1	\$3,811	\$3,430	\$3,239.35
DP700e-96-24	Power supply & 2 hour battery for 96 NT1 & 192 phones	1	\$4,738	\$4,264	\$4,027.30
DP700e-96-43	Power supply & 4 hour battery for 96 NT1 & 192 phones	1	\$5,974	\$5,377	\$5,077.90
DP700e-96-98	Power supply & 8 hour battery for 96 NT1 & 192 phones	1	\$6,283	\$5,655	\$5,340.55
DP700e-120-0	Power supply only for 120 NT1 & 240 phones	1	\$3,708	\$3,337	\$3,151.80
DP700e-120-16	Power supply & 1 hour battery for 120 NT1 & 240 phones	1	\$4,841	\$4,357	\$4,114.85
DP700e-120-24	Power supply & 2 hour battery for 120 NT1 & 240 phones	1	\$5,717	\$5,145	\$4,859.45
DP700e-120-73	Power supply & 4 hour battery for 120 NT1 & 240 phones	1	\$7,056	\$6,350	\$5,997.60
DP700e-120-138	Power supply & 8 hour battery for 120 NT1 & 240 phones	1	\$8,755	\$7,880	\$7,441.75
DP700e-144-0	Power supply only for 144 NT1 & 288 phones	1	\$4,120	\$3,708	\$3,502.00
DP700e-144-8	Power supply & 1/2 hour battery for 144 NT1 & 288 phones	1	\$4,687	\$4,218	\$3,983.95
DP700e-144-33	Power supply & 2 hour battery for 144 NT1 & 288 phones	1	\$5,871	\$5,284	\$4,990.35
DP700e-144-73	Power supply & 4 hour battery for 144 NT1 & 288 phones	1	\$8,034	\$7,231	\$6,828.90
DP700e-144-138	Power supply & 8 hour battery for 144 NT1 & 288 phones	1	\$10,197	\$9,177	\$8,667.45

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EXTERNAL BATTERIES FOR SEI POWER SUPPLIES					
BP-2	External 2.5 AH battery pack for use with SEI ISDN power products	1	special order	special order	special order
BP2-42	External 2.5 Ah 42V Battery Pack for PR 230 and PR300u-24/48	1	\$1,040	\$936	\$884.00
BP-8U	8 AH battery pack for use with 1145 & SEI ISDN power products	1	\$814	\$733	\$691.90
BP-8U	BP-8U Quantity Discount Price 25-49 units	1	\$672	\$605	\$571.20
BP-8U	BP-8U Quantity Discount Price 50+ units	1	\$567	\$510	\$481.95
INTERNAL BATTERIES, CABINETS AND TRAYS					
BP-B2.5	2.5 AH battery for BP-2; DP70; & PR230; (not compatible with PR300e)	1	special order	special order	special order
BP-B2.5E	Internal replacement 48V 2.5 Ah Battery Pack for PR230e and PR300e 24/48 (batteries only)	1	\$135	\$122	\$114.75
BP-B8.0A	8 AH battery for BP-8, DP140B, DP240B, & PR300 72/96	1	\$475	\$428	\$403.75
BP-B8.0B	8 AH battery for DP700B	1	\$475	\$428	\$403.75
BP-B8.0E	Internal replacement 48V 8Ah Battery Pack for DP140e/DP240e/DP700e, PR300e-72/96, PR96e, BP-8u	1	\$437	\$393	\$371.45
BP-B25	25 AH battery pack	1	\$875	\$788	\$743.75
BP-B35	35 AH battery pack	1	\$1,015	\$914	\$862.75
BP-B65	65 AH battery pack	1	\$1,490	\$1,341	\$1,266.50
BP-B90	90 AH battery pack	1	\$1,922	\$1,730	\$1,633.70
BP-TRAY	Tray & Cables for 25-35-65-90 AH batteries	1	\$618	\$556	\$525.30
BP-CAB	Cabinet & Cables for 25-35-65-90 AH batteries	1	\$823	\$741	\$699.55
PDP BULK DISTRIBUTION FOR IN-HOUSE DC POWER PLANTS					
PDP-30	Chassis	1	\$618	\$556	\$525.30
DM-500	Distribution Module	1	\$386	\$347	\$328.10
B/P	Blank Plate	5	\$15	\$14	\$12.75
CABLES & ACCESSORIES					
08-3102-050	25 Pair, 90 degree male Amphenol with no termination on other end, 50 ft	1	\$79	\$71	\$67.15
08-3101-025	25 Pair, 90 degree male Amphenol with no termination on other end, 25 ft	1	\$70	\$63	\$59.50
08-2002	RJ45 CAT 5 patch cable, 7 FT	1	\$5	\$5	\$4.25
08-3104-000	DP reverse polarity Amphenol cable, 6 inch, applies to installations prior to 7/97	1	\$46	\$41	\$39.10
BAT-TST	Battery Tester with Load Testing	n/a	\$232	\$209	\$197.20